

SIOLI  
ALEXANDER  
PINO

ATTORNEYS AT LAW

## ABOUT US

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From the courtroom to the boardroom, from coverage issues to litigation defense, Sioli Alexander Pino is a multi-faceted law firm equipped to guide you to the best possible results. Our legal team has a well-deserved reputation of excellence in providing smart, sensible, and cost-effective legal and business solutions for our clients. With our headquarter location in Miami and bilingual (English & Spanish) staff, we are also able to assist our clients in claims throughout the Caribbean and Latin America. We have attorneys admitted in a number of jurisdictions outside of Florida, including Texas, New York, New Jersey, and the District of Columbia. We serve a wide range of clientele, and every client relationship is valued greatly and treated with dignity and respect. Each engagement benefits from the depth and breadth of our expertise.

## OUR MISSION

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To set the highest standards for, and personally deliver, the finest legal advice to our clients. This will be accomplished by efficiently developing and implementing innovative legal and business strategies specifically tailored to fit each and every client's particular needs on a case by case basis. At Sioli Alexander Pino, whether you have a personal matter or work for a large company, we focus on individual objectives to reach the best legal results. Rather than using a ridged approach, we build lasting partnerships with our clients by taking the time to personally understand their individual goals and expectations. Our skillful attorneys and experienced staff focus on educating our clients as to all viable options and strategies, and assisting them in choosing the best course given their ultimate objectives.



## FRANK J. SIOLI

*Director / Shareholder*

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### RECOGNITIONS

AV Preeminent Rated by Martindale-Hubbell for Legal Ability and Ethical Standards

Board Certified in Admiralty & Maritime Law by The Florida Bar



Mr. Sioli is a founding member and serves as Chief Strategic Officer with Sioli Alexander Pino. Mr. Sioli has been practicing in the Admiralty/Maritime, Insurance, and Commercial Transactions-Litigation fields for over 20 years. Mr. Sioli has also earned the distinction of being Board Certified in Admiralty & Maritime Law. Throughout his career, he has successfully mentored scores of attorneys, and is thrilled to be practicing with the best.

Mr. Sioli honed his legal skills at a young age, debating coverage and other insurance related issues at the dinner table with his insurance broker father. As fate would have it, Mr. Sioli later found himself smack in the middle of such issues as his experience and practice areas expanded. While in law school, Mr. Sioli participated in jury trials as an intern for the Miami-Dade County Public Defender's Office, and taught "Street Law" to high school students, helping students learn about the legal system and ultimately participate in a county-wide trial competition. Because litigation is basically about educating the Judge or Jury on various subjects, Mr. Sioli believes in keeping his teaching skills sharp, having presented topics at various national and local seminars as well as on an in-house basis. Mr. Sioli is also one of the few lawyers in Florida who has tried cases to verdict in the Criminal, State Workers' Compensation, Longshore Workers' Compensation, and Civil Litigation venues. This versatility allows him to employ successful litigation strategies from one litigation forum to another.

Mr. Sioli received his Bachelor of Arts degree from the University of Pittsburgh in 1991, and his Juris Doctor from Nova Southeastern University in 1994. He is admitted to practice in the State of Florida, United States Supreme Court, United States Court of Appeals for the Eleventh Circuit, United States Court of Appeals for the Fourth Circuit, the United States District Courts for the Southern and Middle Districts of Florida, the District of Columbia, and the State of Texas.

### EDUCATION

Nova Southeastern University, Shepard Broad Law Center, Doctor of Jurisprudence, 1994  
University of Pittsburgh, Bachelor of Arts in Political Science and Business Administration, 1991

### ADMISSIONS

The Florida Bar, 1994  
United States District Court for the Southern District of Florida, 1995  
United States District Court for the Middle District of Florida, 1996  
United States District Court for The Northern District of Florida, 2013  
United States Court of Appeals, Eleventh Circuit, 1996  
United States Court of Appeals, Fourth Circuit, 1998  
United States Supreme Court, 1999  
The District of Columbia Bar, 2017  
State Bar of Texas, 2017  
New York State Bar, 2019

### MEMBERSHIPS & SERVICES

Member, Florida Bar Admiralty Law Committee  
Member, Florida Defense Lawyers Association  
Member, Southeastern Admiralty Law Institute  
Member, Coral Gables Chamber of Commerce  
Miami Marine Council



## KRISTINA L. ALEXANDER

*Director / Shareholder*

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### RECOGNITIONS

Recognized as a Shooting Star finalist by the  
Coral Gables Chamber of Commerce 2013 & 2014

Recognized by Super Lawyers as a Florida Rising  
Star in 2015, 2016, 2017, 2018 & 2019



Ms. Alexander is a founding member and Shareholder with Sioli Alexander Pino. Ms. Alexander is a skilled litigation attorney representing and defending some of the largest and most respected insurance companies in the world and their insureds, including many of Florida's home and condo owners' associations and property management companies.

Ms. Alexander focuses her practice in the following areas: Longshore Harbor Workers' Compensation Act, Defense Base Act, Admiralty/Maritime in both Federal and State Courts, Property/Casualty, General Litigation and Florida State Workers' Compensation.

Ms. Alexander is responsible for the defense of claims which can sometimes expose her clients to millions of dollars. She zealously and tirelessly works to obtain the absolute best results for her clients which usually occurs by negotiating favorable settlements. However, she also played an integral role in obtaining many defense verdicts for cases that have proceeded to trial. Ms. Alexander was born and raised in upstate New York and has recently learned to balance her demanding career with the joys of motherhood.

### EDUCATION

St. Thomas University School of Law, Doctor of Jurisprudence, cum laude

Texas A&M University, Bachelor of Arts, Speech Communications (With Honors)

### ADMISSIONS

The Florida Bar

United States District Court for the Southern District of Florida

The District of Columbia Bar

State Bar of Texas

New York State Bar

### MEMBERSHIPS & SERVICES

Member, Miami Dade County Bar Association

Association of Professional Insurance Women

Ft. Lauderdale Mariners Club

Fla. Bar Admiralty Law Committee

Miami Marine Council



## JOANNA N. PINO

*Director / Shareholder*

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### RECOGNITIONS

Recognized by Super Lawyers as a Florida Rising Star in 2014, 2015, 2016, 2017, 2018 & 2019



Ms. Pino is a founding member of Sioli Alexander Pino and serves as the firm's Chief Operating Officer, responsible for the day to day management and supervision of the firm. From a legal perspective, Ms. Pino manages all aspects of litigation defense with a focus on Maritime and Property/Casualty matters. Ms. Pino also represents insurer's interest in coverage and bad faith matters. She efficiently develops and implements innovative legal and business strategies specifically tailored to fit each and every client's particular needs on a case by case basis. Throughout her career, Ms. Pino has been successful in obtaining numerous favorable verdicts for her clients on multimillion dollar exposure cases. Ms. Pino is licensed to practice law in the State of Florida, the District of Columbia, State of Texas and the State of New York.

Outside of the courtroom, Ms. Pino is involved in various leadership roles to promote diversity and women advocacy. She is a founding member and holds a committee seat in the Florida Chapter of the Association of Professional Insurance Women. Additionally, Ms. Pino serves as a board member in the Academir Charter Schools Board of Directors. Ms. Pino is also a member of the Cuban American Bar Association and the Florida Bar Admiralty Law Committee.

Ms. Pino graduated Cum Laude with a Bachelor of Science in Business Administration from the University of Florida, Warrington College of Business Administration. She received her Juris Doctor degree Cum Laude from St. Thomas University School of Law, ranking in the Top 5% of her class. Most recently, Ms. Pino has been recognized by Super Lawyers as a Florida Rising Star 7 years in a row. She provides bilingual legal services in both English and Spanish.

### EDUCATION

St. Thomas University School of Law, Doctor of Jurisprudence, cum laude, 2008

University of Florida, Bachelor of Science in Business Administration, cum laude, 2006

### ADMISSIONS

The Florida Bar, 2009  
United States District Court for the Southern District of Florida, 2010  
United States District Court for the Middle District of Florida, 2014  
The District of Columbia Bar, 2017  
State Bar of Texas, 2017  
New York State Bar, 2019

### MEMBERSHIPS & SERVICES

Board of Directors, Academic Charter Schools  
Committee Member, Association of Professional Insurance Women  
Cuban American Bar Association Member  
Fla. Bar Admiralty Law Committee  
Miami Marine Council



# ADMIRALTY / MARITIME

Admiralty and Maritime Law is a specialized field encompassing a broad spectrum of jurisdictions, causes of action, and remedies for maritime claims and transactions. As a Florida Bar Board Certified Admiralty and Maritime Law attorney, Frank Sioli and the marine team at Sioli Alexander Pino handle the legal issues arising out of this complex and constantly evolving area of law. Our firm not only assists with maritime claims and issues as they arise, but also offers consultation for risk management, loss prevention and review of practices and procedures to minimize future legal exposure and maximize legal standing.



**MARINE INSURANCE**



**MARINE INSURANCE COVERAGE**



**JONES ACT**



**LIMITATION OF LIABILITY ACT**



**MARINE CARGO/  
TRANSPORTATION**



**BAD FAITH**



**SALVAGE**



**VESSEL SEIZURE/  
ARREST OF VESSEL**



**MARITIME COMMERCIAL  
TRANSACTIONS**



**MARITIME COMMERCIAL  
LITIGATION**



**RECREATIONAL  
BOATING ACCIDENTS**



**SUPER YACHTS**



# PROPERTY / CASUALTY

Property/Casualty coverage is the backbone of the insurance industry, and Sioli Alexander Pino is proud to provide defense of property/casualty claims as one of its primary specialties. Our representation includes defense of first-party property claims, as well as defense of third party claims in a variety of casualty lines of business, including premises/ transportation liability, construction/construction defect, professional and product liability, toxic tort and workers' compensation/employers' liability claims.



**PROPERTY**



**PREMISES LIABILITY**



**INSURANCE COVERAGE**



**CONSTRUCTION DEFECT**



**AUTOMOBILE / TRUCKING  
DEFENSE**



**BAD FAITH**



**PROFESSIONAL LIABILITY**



**PRODUCT LIABILITY**



**TOXIC TORTS**



# WORKERS' COMP/EMPLOYERS' LIABILITY

In the international economy, defense of classic state workers' compensation claims is only the beginning of a comprehensive workers' compensation practice. The attorneys at Sioli Alexander Pino not only handle traditional state workers' compensation claims, but go beyond state borders to diagnose and defend complex cases arising out of the Longshore and Harbor Workers' Compensation Act, the Defense Base Act, and Foreign Voluntary Workers' Compensation. Our broad coverage of employee injury claims also includes defense of Employers' Liability or "Coverage B" litigation.



**WORKER'S COMPENSATION**



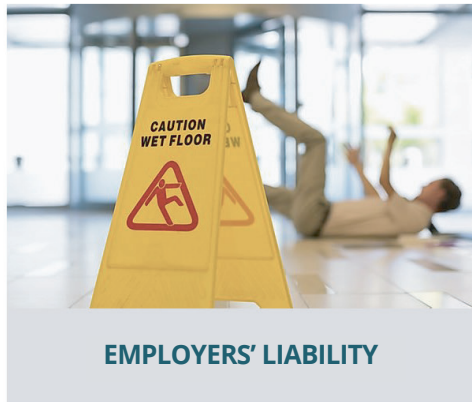
**DEFENSE BASE ACT**



**LONGSHORE ACT**



**FOREIGN VOLUNTARY**



**EMPLOYERS' LIABILITY**



# BUSINESS / COMMERCIAL & CYBER LAW

Our clients benefit from the synergy between our combined practice of commercial/business litigation and commercial transactions. Knowledge of deftly drafting commercial and business instruments means that our attorneys can properly evaluate strengths and weaknesses when handling litigation (or potential litigation) over the same or similar issues. Cost efficiency is also a critical consideration in our transactional and litigation practice, which sets us apart from many firms, and makes our business and commercial team the best choice for your legal work.

Incidences of cyber intrusion are on the rise exponentially throughout the global internet domain, exposing confidential and sensitive information of both individuals and commercial ventures alike. As a result of such nefarious activities, litigation over data breaches is similarly increasing. Our firm not only focuses on representation of businesses and people negatively impacted by cybersecurity infringements once litigation begins, but can also assist in breach remediation and incident response via our in-house team and our network of outside cyber risk mitigation consultants. We also lend our experience and team to assist clients in proper cyber hygiene to prevent future litigation on cybersecurity issues.



**COMMERCIAL LITIGATION/UCC**



**CONTRACT FORMATION &  
BREACH OF CONTRACT**



**BUSINESS TORTS**



**CONSTRUCTION LITIGATION**



**CYBER LAW**



**CYBER LIABILITY**

# INSURANCE COVERAGE

The attorneys at Sioli Alexander Pino understand the intricacy and details necessary to advise and represent insurance and reinsurance companies in coverage disputes. Our firm routinely assists national and international insurance carriers, reinsurers and third-party administrators with issues of policy coverage, interpretation and exclusions. The firm's coverage expertise includes complex insurance opinions, reservation of rights, administrative responses and defense of bad faith litigation, if any.



**BAD FAITH**



**PROFESSIONAL LIABILITY**



**BUSINESS INTERRUPTION**



**FIRST PARTY**



**THIRD PARTY**



**MARINE INSURANCE COVERAGE**

## MIAMI LOCATION

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## ST. PETERSBURG/TAMPA LOCATION

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## WEST PALM BEACH LOCATION

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# Super Lawyers®

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